



## Gan Assicurazioni selects Atos Origin and Prima Solutions to modernize its information system on a service-oriented architecture.

Paris & Rome, June 30, 2005 – Prima Solutions and Atos Origin today announced that they have been selected by Gan Assicurazioni, a general insurer based in Rome and subsidiary of Groupama, for the incremental overhaul of its core business applications. The new IT architecture will be based on Prima Platform™, the software Foundation for service-oriented insurance applications developed by Prima Solutions and will be installed and maintained by Atos Origin.

Gan Assicurazioni will utilize Prima Platform™ to develop new web-based front ends integrated in real time with their legacy system « Albedo ». Prima Platform™ enables Gan Assicurazioni to modernize their business applications while leveraging a large part of their IT legacy assets based on SOA principles.

For this project, Atos Origin will be in charge of developing and maintaining Gan Assicurazioni's new business applications based on Prima Solutions' software platform.

The core business applications overhaul project covers three business domains: claims, distribution and policy management for property & casualty and life insurance products. The new front end will be accessible to all internal users as well as distribution networks and partners and will enable Gan Assicurazioni to meet three main objectives: increase the performance of their distribution networks and, more particularly their network of 400 exclusive agents, improve core business process efficiency and reduce operations management costs.

By implementing a Service-Oriented Architecture (SOA) to integrate and streamline its core insurance processes, Gan Assicurazioni will be able to rapidly adapt their applications to market needs, and be more responsive to the needs of internal users and external business partners.

*“With Prima Platform™, Gan assicurazioni will increase its overall adaptability to market needs and reduce the cost and complexity of front end infrastructure maintenance, while leveraging its IT legacy assets, said **Charles de Tinguy, CEO of Gan Assicurazioni**. The new front end will enable us to better respond to the complex needs for distribution, policy administration and claims management. With its insurance business model and its leading-edge technology, Prima Platform™ will help us improve our business efficiency and greatly reduce our costs.”*

**Giovanni Marullo, Finance Divisions Manager of Atos Origin Italia S.p.A.** explained *“We are delighted that Gan Assicurazione chose us to implement this new architecture as this represents one of the first innovative projects on the Italian insurance market. Associated with Prima solutions, our technology and know-how will help us demonstrate our expertise of the insurance market and our ability to provide all the resources requested to successfully manage the project.”*

*“All major insurance organizations in Europe and across the world have now chosen to go for a service-oriented architecture. By selecting Prima Platform™, Gan Assicurazioni proves that it is an organization interested in adapting its business to new market requirements supported by an innovative and proven technology, added **Hugues Delannoy, CEO of Prima Solutions**. This project represents a major step in Pima Solutions' international growth. Prima Solutions demonstrates with this new project that Prima Platform™ is the leading software platform for insurance information system transformation based on SOA principles.”*



## About GAN Assicurazioni

Gan Assicurazioni has been established in Italy since 1881 and operates through Gan Italia and Gan Italia Vita. 2004 insurance revenue was €533.7 million. The distribution network is composed of about 400 sole agents all across the country and 200 Gan Finanza Sim consultants who sell a large range of financial products including life insurance and investments products of Gan Assicurazioni and Groupama Asset Management Italia SGR. Our customer approach today leads us to define a technically adapted offer which means to modernize management and information tools as well as broaden, diversify and renovate our range of products and services. This approach is confirmed by regular analyses of customer satisfaction which helps us better understand the expectations of our 600,000 Gan Assicurazioni customers.

### Press Contact Gan Assicurazioni

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## About Atos Origin

Atos Origin is an international information technology services company. Its business is turning client vision into results through the application of consulting, systems integration and managed operations. The company's annual revenues are more than EUR 5 billion and it employs over 46,000 people in 40 countries. Atos Origin is the Worldwide Information Technology Partner for the Olympic Games and has a client base of international blue-chip companies across all sectors. Atos Origin is quoted on the Paris Eurolist Market and trades as Atos Origin, AtosEuronext, Atos Worldline and Atos Consulting..

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## About Prima Solutions

Prima Solutions provides a standards-based software foundation to design, develop, deploy, manage, monitor and maintain Service Oriented Insurance Applications. Built around an extensive insurance reference model and service repository, Prima Platform™ supports rules-based business process automation, their real-time integration with legacy systems and deployment via a portal infrastructure. Prima Platform™ enables insurance organizations to improve enterprise agility, and to incrementally transform their legacy systems, therefore dramatically increasing business results.

Founded in 1999 Prima Solutions operates globally from offices in Paris, London, Munich, Milan, Tokyo and Chicago. Customers include CNP Assurances, Swiss Life, Erisa IARD (a member of Swiss Life Group and CCF), Groupama / Gan and AGPM. Projects implemented by these customers involve General, Health, Life and Pension insurance products for core distribution, underwriting, policy administration and claims processing. Prima Solutions is supported by global alliances with key technology partners including IBM, BEA Systems, Ilog, Scort, Sun Microsystems and Oracle as well as selected delivery partners in its strategic operating markets. Prima Solutions is a member of ACORD.

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