

## Prima Solutions announces its first client in the pension area

**B2V, a group of pension services companies, formed by the merger of BCP and UCREPPSA, announces that it has engaged Prima Solutions and Unisys to design and build a unified self-service platform to better serve its individual and group clients.**

Paris, January 14, 2006 - Prima Solutions and Unisys announce that the Paris-based pension services group B2V has selected them to build its future strategic self-service platform aimed at improving its customer service. Based on Prima Platform™, the foundation for service oriented insurance applications, B2V's future self-service application will unify core insurance functionality that resides on into multiple legacy systems.

Prima Platform™ will be the core software infrastructure between the presentation layer and multiple policy administration systems. It will help B2V automate client service related business processes: invoicing, money-in, money-out, adjustments, third party management, etc. All the documentation associated with these business processes (including notices, invoices, tax filings) will be handled by the new self-service platform.

**Claude Buzier, CIO of B2V** stresses that *«a unified self-service platform is a key requirement of our customers, who already enjoy such services in other areas. Prima Platform™, which includes a rules engine, a BPM tailored to the insurance industry, and an enterprise insurance object and process model, is the best possible answer to our business need».*

*«Our priority is to address our business needs. We selected Prima Solutions and Unisys because the combination of their product and professional services offerings is best suited to reach this objective. Moreover, this new technology-based offering will act as a catalyst within our organization»*, adds **Jean-Michel Mangin, CEO of B2V**.

B2V plans to roll out this client-centric service oriented architecture, which streamlines its core business processes, for future application developments.

*«By selecting the combination of Prima Platform™ and Unisys insurance expertise, B2V will dramatically improve its customer service»* says **Antoine de La Bretesche, Insurance Partner at Unisys France**. *«This strategic reference in the French pension industry proves that our service oriented architecture approach is perfectly suited for the development of middle to front office applications in the individual and group insurance industry»*, adds **Hugues Delannoy, CEO of Prima Solutions**.

B2V is a long time user of the Unisys Clearpath and ES7000/Windows hardware platforms. The self-service platform will run on such an environment.

### About B2V

On April 1st, 2005, BCP and UCREPPSA merged to form a new pension insurance services company named B2V. While huge parts of the French pension industry are consolidating, B2V is the merger of two very complementary organizations. BCP and UCREPPSA have a long track record and close business partnership in the insurance space. The merged entity is now organized around three business units: insurance, education and other industries.



## About Prima Solutions

Prima Solutions provides a standards-based software foundation to design, develop, deploy, manage, monitor and maintain Service Oriented Insurance Applications. Built around an extensive Insurance Reference Model (Prima IBCS™) and a service repository, Prima Platform™ supports rules-based business process automation, their real-time integration with legacy systems and deployment in a portal infrastructure. Prima Platform™ enables insurance organizations to improve enterprise agility, to incrementally transform their legacy systems, and eventually to dramatically increase business results.

Founded in 1999 Prima Solutions operates globally from offices in Paris, Chicago and Munich. Customers include Farm Bureau, B2V, CNP, Swiss Life, Erisa IARD, Groupama / Gan and AGPM. Projects implemented by these customers involve General, Health, Life and Pension Insurance products for core distribution, underwriting, policy administration and claims processing.

Prima Solutions is supported by global alliances with key technology partners including IBM, BEA Systems, Ilog, Sun Microsystems as well as selected delivery partners in its strategic operating markets.

Prima Solutions is a member of ACORD.

## About Unisys

Unisys is a worldwide technology services and solutions company. Our consultants apply Unisys expertise in consulting, systems integration, outsourcing, infrastructure, and server technology to help our clients achieve secure business operations. We build more secure organizations by creating visibility into clients' business operations. Leveraging Unisys 3D Visible Enterprise, we make visible the impact of their decisions – ahead of investments, opportunities and risks.

For more information: [www.unisys.fr](http://www.unisys.fr) or Martine Versini, Unisys, +33(0)1 46 69 52 69

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